THE MONEY MAKING SOURCE FOR ADVERTISING IMAGES & IDEAS"



SPRING HOME IMPROVEMENT

Valuable, ready-to-present promotions & quality imagery to build your own



SPRING HOLIDAYS

Make money with festive Mardi Gras, Presidents' Day & Groundhog Day features



SUMMER CAMP & RECREATION

Ads, directories, images and more to boost summer camp sign-ups & your sales





MiAD Spec Ad Library PP. 73-80: Ready-to-sell small-space ads for home improvement and real estate advertisers - MiAD enabled!

TEMPLATED SPECIAL SECTIONS & EDITORIAL FEATURES: Spring Home Think Green February Timely Features

METRO Moneymakers

VALENTINE'S DAY



ON THE COVER: N1502P37005C

Love is in the air, so take your pick of Valentine's Day advertisers perfect for this beautiful image: travel, gifts, florals and so many more!

Woo a variety of local advertisers with this month's Valentine's Day promotions!

- Group advertisers in a full-page Marketplace design featuring ready-to-sell ads for restaurants, candy, roses, jewelry and beauty services (13).
- Help advertisers promote their Valentine's Day gift ideas with full-page and shaped ad designs perfect for a range of retailers (25, 40).
- Use a multiple-advertiser double-truck directory to showcase romantic gifts or restaurants (26).
- This month's new calendar design for 2015 features an additional dining ad (17).
- Help a bakery promote its sweet Valentine's Day offerings, or a dentist showcase a campaign of February twofer specials, with additional ads featured this month (19, 34).



SPRING HOME IMPROVEMENT



Spring is the number-one season for home improvement sales, making now a great time to plan special sections and advertising promotions.

- A Themed Event Package features a tab cover, along with print and Web ads showcasing home improvement specials from a local hardware or home improvement center (33).
- Showcase multiple advertisers in a unique directory design sure to attract attention (31).
- Help a garden center promote a spring sale and open house event with a Single Sheet (41).
- Other ready-made ads promote carpeting, contractors and design-build services (18, 19).
- Find additional ads for home improvement and real estate advertisers featured in this month's MSAL issue, perfect for creating a lucrative Spring Home Templated Special Section (46).



SPRING HOLIDAYS



Create a variety of revenue-generating promotions around this month's holiday opportunities.

- Find a variety of images, headings and ad starters geared toward Presidents' Day on February 16. A full-page ad design for a furniture store's Presidents' Day Weekend sale can also be tailored to meet the needs of virtually any advertiser with MiAD (50, 52, 54-57, 63-65).
- Find an ad for Mardi Gras party provisions, along with plenty of art to create festive Fat Tuesday promotions (44, 50, 53-57). Other headings mark the religious observances of Ash Wednesday and the start of Lent (70).
- Promote early-spring specials with an ad for a Groundhog Day Spring Preview Sale and assorted Groundhog Day images (45, 52, 54, 57).



SUMMER CAMP & RECREATION



Help advertisers generate interest in summer camps and activities as spring draws near.

- A Summer Camp tab cover in this month's Themed Event Package is the perfect place to showcase advertising from a variety of local camp programs and recreation advertisers while their registration periods are still open to campers. This package also includes an editorial quick-sell feature and heading, as well as a print and online ad campaign for a day camp program (32).
- A full-page "summer camp for kids" guide features a variety of ready-to-present-and-sell ads for day and resident camps, as well directory space for additional advertisers (61).
- Find photos, artwork and headings to create more ads for summer camps, plus amusement park go-kart coverage (18, 36, 38, 60).





Events like American Heart Month, Children's Dental Health Month, Pet Dental Health Month and Spay/Neuter Awareness Month make February a great month to focus on wellness (71).

- Encourage veterinary clinics to advertise specials in conjunction with Pet Dental Health Month and Spay/Neuter Awareness Month, as demonstrated in this month's full-page ad design. Sell smaller-space advertising to a clinic with a separate dental consultation ad. as well as additional headings and images for these events (11, 18).
- Help pharmacies promote free blood pressure screenings and invite new customers to the store during American Heart Month (58).
- Also find content to promote dental services and specials in conjunction with Children's Dental Health Month (19).









EBRUARY PROMOTIONAL PROPERTURITIES





Don't miss additional sales opportunities and important events taking place in February.

- Celebrate Black History Month in your community with a sponsored message and additional images ideal for PSAs and event promotions (59).
- Find exercise, nutrition and healthy living coverage perfect for creating a special fitness section using a tab cover design from this month's Themed Event Package (35, 67).
- Help florists promote Floral Design Day with images and an ad for a floral design demo (18).
- Encourage outdoor or pet supply stores to advertise special offers in conjunction with National Bird Feeding Month (19).
- Promote winter weather solutions with ads for tanning services and automotive towing (18).
- Single Sheet designs for a breakfast cafe and a bagel shop provide layouts to promote these popular advertisers with a MIAD demo (41).











CUSTOMER REQUESTS

ART ON PAGE 72!



N1502P72013C



N1402A25001C

As always, all of Metro's images and ads remain available in the cumulative online MCC Libraries. We track the trends of what you are downloading and try to provide more of the popular photo and ad categories you are using daily.

These are the most downloaded to date from the FEBRUARY '14 issue of MNS.



N1402P36002C

FEBRUARY TEMPLATED SPECIAL SECTIONS

- · SPRING HOME
- THINK GREEN







facebook.com/ MetroCreativeConnection



Metro Creative Graphics, Inc. 519 Eighth Avenue,

New York, NY 10018 Voice 212.947.5100 Tail-free 800.223.1600 www.metrocreativeconnection.com

Make Money With Metro!



Follow Us on Instagram @metrocreativeconnection



Get Web ads in the MCC Spec Ads & Covers Library. Click the Web button to limit your search to only ads that have a Web component. Click the "W" below each thumbnall and download the Metro Web ad as a layered Photoshop file (.psd).

METRO Plus Business

METROFEATURE











The original six ads Poirier created using MiAD — four on his desktop and two on his tablet — are shown here, either on the left side or at the top, with the final versions that went into production on the right

side or at the bottom.

like Brad Poirier to close more sales

from the comfort of their chairs or

"Some of the production versions are exact, some are similar, and some are a bit more drastically changed," explains Poirier, "Either way, the point is that the spec ad definitely helped in all of them.

It's important to also note that Poiner did not create all of these ads for prospective, new clients. Some were for existing clients or, in the case of the hairdresser, those that

These ads all exhibited enough of a different idea and look for the advertisers to go ahead and schedule them," he says.

MiAD and MiAD mobile Pack One-Two Punch in Rhode Island

The Valley Breeze & Observer LINCOLN, RHODE ISLAND

Brad Poirier is a busy man, An advertising representative for Valley Breeze newspapers, which serve 11 small communities in northern Rhode Island, Poirier is as likely to be working from his car as his desk. In either location, he is equally well equipped to create on-the-spot spec ads courtesy of Metro's MiAD® or the recently introduced MiAD mobile®. Since Poirier is among the few Valley Breeze sales reps who work on a tablet, he enthusiastically endorsed the idea of trying out both versions.

"I use both the desktop and mobile versions of MiAD." he explains, "but when I'm working on the road, the mobile version has been very helpful. I particularly like that MiAD mobile lets me create multiple ads all at once, then save them to the proposal area and populate all of them with the customer's information."

Both MiAD and MiAD mobile allow Poirier to impress both current and prospective advertisers by coming in with a variety of spec ads from which they can choose. He typically likes to show customers several different layouts - three to four is a "sweet spot," he says - and being able to produce and populate the ads so quickly makes his job both easier and more enjoyable.

Recently, for example, Poirier noted that a new bridal shop had opened in his territory and he was able to show the owner several different spec ads that he had created on his tablet.

"She chose one of the ads I showed her," he recalls, "and we just needed to change a few

things in the layout to better fit her business. But having the ads right on my tablet allowed me to make the sale. I think it's very important to show customers something during the sales call especially if you have specials running."

MiAD and MiAD mobile also helped Poirier snag sales from an area salon, meat market, decorative stone dealer, consignment shop, restaurant, and many more. While all of the advertisers tweaked the layouts or swapped in different images, on the whole, the final ads were very similar to the originals.

One lesson that Poirier has learned from his on-site selling is not to get bogged down by dimensions. When showing spec ads to customers, he invites them to choose the layout they like best, regardless of its original dimensions.

"We're a five-column paper, so ad sizes don't always work out the same way for us," he says. "But instead of showing customers only those ads that are already in the size they need to be, I show them a range of options and then let our production team handle the details of making it a good fit.

For Brad Poirier, having two versions of MiAD at his disposal makes producing top-notch spec ads a piece of cake, whether he is sitting at his desk or behind the wheel of his car.

Adds Poirier, "Spec ads are important because people are visual and need to see something that will help them make a decision."

M (P1502B02001C)





For more information, contact Brad Poirier, Advertising Representative, The Valley Breeze & Observer, Lincoln, Rhode Island, at brad@valleybreeze.com.

METROFEATURE









By spreading out home features over two eight-week periods and placing them within the newspaper, Lancaster Newspapers of Lancaster, Pennsylvania. attracted new and smaller advertisers, boosted ad revenue, and provided the newspapers greater flexibility in terms of deadlines and layouts. Above are the April 17, 2014 *Home Pages* and below are the Home Pages from October 2, 2014.







Home Sections Transformed

Lancaster Newspapers LANCASTER, PENNSYLVANIA

Michelle Fisher, senior advertising operations manager for Lancaster (Pennsylvania) Newspapers, has been around newspapers long enough to know when it's time for a change. When advertising support for the newspaper group's "Spring Home" and "Fall Home" tabs began to wane, Fisher and her colleagues opted to scrap the sections in favor of two seasonal series of home improvement features that run in the newspaper. And if 2014 revenue figures are any indication, the transformation is a hit with both readers and advertisers.

"Response to the change has been very favorable," Fisher recalls, "and the revenue generated exceeded what the tabs had done for the past two years. Because we've worked to make the in-paper features more affordable, we've been able to reach some different and smaller advertisers."

In both spring and fall, the home features run weekly for eight weeks and span two to four pages depending on advertiser support. While the topics covered each week are similar to those in the tabs - seasonal yard cleaning, pruning and planting guides, home repair and improvement projects, etc. the in-paper articles tend to be shorter and many take the form of tips and lists accompanied by colorful, eyecatching graphics. Spring features included "Fun facts about earthworms," "Eight reasons to line dry," and "Savory herbs," while fall topics encouraged readers to "Invite natural light into your home," and "Go green with energy alternatives."

Notes Fisher, "We always try to put a local spin on articles, even when we use Metro content. So if we have articles that are lists or tips, we'll get local quotes from experts in our area. Sometimes we'll highlight those quotes or tips because we're trying not to have full pages filled with words. We want to have things that will jump off the page."

One item that made the move intact is a service directory in the form of a house layout. The house graphic is divided into numbered blocks, each featuring a different business whose service focuses on that part of the home. Fisher notes that featured parts of the house and their corresponding advertisers change with the season. For example, the spring directory generally includes a pool and spaadvertiser while the fall promotion typically features a window- and doorreplacement specialist.

Lancaster Newspapers' weekly home features also include group advertising pages, which offer smaller businesses a bigger presence at a moderate price.

"The in-paper features also allow us a little more flexibility in terms of dead-lines," Fisher says. "Special sections typically have earlier deadlines and have to be a minimum of eight pages, so these weekly features offer a little more give in both areas."

Fisher says that Lancaster Newspapers has had similar success with another set of in-paper features promoting the area's resale retailers. The two-page promotion — which runs four times a year - includes two to three articles with information and tips for secondhand shopping along with ads for consignment shops, thrift shops, collectible dealers, and other resale businesses.

Adds Fisher, "The format works really well for resale retailers because there aren't enough advertisers to warrant a full section, but it gives these businesses a place and a presence they wouldn't normally get by being on a group page. They get frequency, they get content, and they get both at a reasonable price because they're appearing on a page with several other similar businesses."

M (P1502B03001C)

For more information, contact Michelle Fisher, Senior Advertising Operations Manager, Lancaster Newspapers, Lancaster, Pennsylvania, at mfisher@lnpnews.com.

METRO Plus Business

METROFEATURE



Special sales manager Amanda Boyaci says that three items contributed to the success of the Tulsa World's all-glossy weddings section, including its up-to-theminute format, having both print and online presentations, and the many added-value features built into the advertising packages.













For more information, contact Amanda Boyaci, Special Sales Manager, *Tulsa World*, Tulsa, Oklahoma, at Amanda.Boyaci@tulsaworld.com.

Bridal Section & **Wedding Site** A Dynamic Duo

Tulsa World
TULSA, OKLAHOMA

■ As Tulsa's daily and the primary newspaper for eastern and northeastern Oklahoma, the Tulsa World and tulsaworld.com have been go-to resources for many thousands of brides- and grooms-to-be. And while the publication's efforts in the wedding department have always been met with widespread approval from readers and advertisers alike, special sales manager Amanda Boyaci is always on the lookout for ways to improve — and localize — the World's bridal coverage.

"There is a lot of competition in the wedding market, so last year we went looking for new ideas to help local brides plan their weddings and feature local businesses," she recalls.

The result of this search was an issue of "Tulsa Weddings" that was built around "21 Ideas to Make Your Day Special." The 12-page, glossy section, which urged engaged couples to indulge their whims and gather wedding ideas from a variety of sources, noting that, "Whatever a bride's taste in food and fashion, she should make it her day. We've compiled 21 ideas for Tulsa brides to consider so the event is special."

The 21 ideas are grouped under the headings "Choc it up to sweetness," "What to Wear," "Venues," and "Decor," and built around inspiring suggestions — "Imagine saying 'I do' in a setting where the only flowers you need are the ones you are holding" and "A tan can help a bride look her best, but it can take time" — that are linked with a particular advertiser. Each idea is paired with copy about the advertiser's business, a quote from the business owner, and a related photo or image.

With so much local flavor on the inside pages, Boyaci and her colleagues were determined to have a homegrown photo for the front cover. Finding a model turned out to be easier than they anticipated, since one of their colleagues had recently gotten married and agreed to pose in her wedding dress on one of Tulsa's well known street comers.

In keeping with the bridal theme, her new husband shot the photo.

The revamped section, which was distributed via racks in high-traffic areas, included several other stylish touches as well. To honor 2014's top wedding colors, the tab featured coral and mint green headings, flour-ishes and backgrounds. And the sales collateral was packaged as a wedding invitation — also featuring coral and mint green — that in-cluded an "RSVP card" on which advertisers could indicate their commitment to appearing in the section.

Once published, the section was featured on the newspaper's weddings site, which also includes stories that are updated weekly, engagement and wedding announcements, a series of seven wedding worksheets that can be downloaded directly from the site, and a directory of wedding-related advertisers,

To engage a wide range of advertisers, the World offered a few different bridal packages. Its premium package included a full-page, full-color print ad, an online story highlighting the business, a link to the advertiser's Web site, 10,000 impressions on tulsa.com ROF, and two ads during the month of publication on the newspaper's weekly "Celebrations" page. This package also included a year-long companion rate that would allow the business to advertise at a discount for a full year.

Advertisers that did not purchase a premium package had their choice of several sizes of modular ads, the larger of which came with added-value features, such as the option to buy discounted ads on the World's "Celebrations" page during the month in which the section published.

"Redesigning our weddings section was the best change we made all year," Boyaci says, "and the '21 Ideas' theme was a great way to incorporate advertisers into the stories. It also ensured that people would read the section cover to cover in order to get through the list."

M (P1502B04001C)

METROFEATURE



By going glossy and adopting a magazine style, the Shenandoah Valley News transformed a tab into a worldclass section.









Giving Customers What They Want

Shenandoah Valley News SHENANDOAH, IOWA

"One of the smartest people I know in advertising once told me that it's hard to fail if you ask your customers what they want and then give it to them," recalls Kate Thompson, publisher of the Shenandoah Valley News in Shenandoah, lowa. And with the introduction of the newspaper's revamped bridal section in January and June 2014, Thompson proved that the advice was right on the mark. Like so many newspapers small and large, the Valley News had published a good-enough bridal section for many years. But in 2013, Thompson recognized that if she had grown tired of the section, which she referred to as the "same old, same old," her advertisers probably felt the same way. What they wanted, it turned out, was a section with pizzazz - a sharp, crisp, magazinestyle format printed on glossy paper - and they got it.

Using a mix of Metro and local images and content, Thompson and her team produced a 20-page "Bridal Guide" that led off with a feature about the marriage of a local couple who had been school sweethearts and had met as young children at the county fair. The local feature was complemented by several articles offering advice on everything from choosing a wedding date and invitations to merging finances and purchasing a wedding gown and tuxedo.

"We have a great editorial team and they always find great ideas for content," Thompson says, "Then we let advertisers know about the local stories and who we're featuring because people here are connected and want to support and be linked with particular local stories. It's

different from a large community where it's more anonymous."

Modular ads - most full-color and a few black-and-white - are artfully placed throughout the section and promote area businesses ranging from clothing, jewelry and gift shops to dining/wedding venues, salons, bakeries and florists. Thompson and her team always encourage advertisers to include significant offers in their ads that give shoppers a reason to stop in.

"The ads have to have value and be compelling," she says, "and that's what we get from Metro spec ads. When our salespeople go on Metro's site and find something that clicks for them - something they think will work for their customers - we get better results."

Thompson stresses that the glossy "Bridal Guide" also appealed to advertisers' desires for more sophisticated ads and sections - the types they see on a national level that stand out from the rest of the newspaper, While Thompson acknowledges that the switch to a glossy format significantly increased production costs, the newspaper saved money by scaling back the size of the section and producing it in collaboration with its sister publication, the Clarinda Herald-Journal.

Explains Thompson, "We're very pleased with Metro content, which is a great value for us since it combines ideas, spec ads, artwork and editorial in one place - as well as great ideas from Plus Business®. The bottom line is that if you can't find what you're looking for on the Metro site, you're just not looking closely enough."

M (P1502B05001C)

For more information, contact Kate Thompson, Publisher, Shenandoah Valley News, Shenandoah, Iowa, at kate.thompson@valleynewstoday.com.



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Social media logos in many Metro spec ads can belp you initiate multi-platform campaigns





LEVIT



loges, in color or black and white. from the MetroCrestiveConnection Images Library, QR codes are placeholders since every one is unique to the page link to which

Getting Your Advertisers to Embrace Social Media Marketing

Social media marketing is today's direct way for your advertisers to keep in touch with and expand their customer base. Yet contrary to what some believe, social media is not in and of itself a threat to advertising. Rather, social media can bolster print and online ad campaigns and vice versa.

The best practices start with a simple concept: always cross-promote. Print and online ads can refer to or provide links to social media, while social media efforts can reflect special offers from print and online ads. Each reinforces the other for a comprehensive marketing approach. Therefore, seeing as every publication wants to be their advertisers' digital consultant these days, social media marketing should be a part of every sales conversation with prospects.

Toward that end, Metro places Facebook" and Twitter" logos into many ads, along with placeholders for QR codes (Quick Response codes). The very presence of these items can spark a conversation about social media marketing that can offer you the opportunity to further your relationship, and ad sales, with your advertisers.

Additional opportunities will appear when you help your advertisers to expand their social media marketing sawy. Here are some things you can do to help them take that first step, or increase their use of social media:

- . Show them spec ads that contain social media logos. That will clue you in as to what they are currently doing, or what you can help them create. Is the advertiser not ready for the logos? The ads are designed so the logos can be easily removed, but you have had the discussion and the idea has been planted for the future.
- Create splash (or landing) pages or assist them in creating their own Web pages. An online presence is key to getting more people to finding their business. Since social media and QR codes work best when they are aimed at specific promotions rather than a general Web home page, your assistance in coordinating their print and online marketing can be instrumental in getting them results. Keep in mind that if your client does not have a Web presence, you can quickly build what is literally a Web site for them using Metro e-Connect Storefronts, Call Client Services for info and details or visit the e-Connect area of MCC.
- Assist them in creating a Facebook or LinkedIn page, Twitter account or even Pinboards for their business. It's free to set up a business on most social media sites, and your help may be the impetus they need to get going. They can then post information that will lead their followers to your printed edition, online site or splash page to view their ad offer.

Now that you're helping your clients with their social media marketing, what about your own? Remember that you are able to use Metro images and content on your Web site and social media pages, as long as they are presented in a non-downloadable form.

Times have changed, and methods to deliver ads and messages have greatly expanded. Make sure you are leading the way with your advertisers by including social media options in your repertoire. M

P1502B06001C

Print and online Fully Templated Sections. just released:

Spring Home Think Green

(Available by separate subscription or a la carte purchase - 800-223-1600)





Find corresponding reader and advertiser promotional ads for each templated section in the MCC Spec Ads & Covers Library.



METRO Ideas



Sales Prospect Ads (p. 18 & 19) to view the full



companion ade for Web and mobile are marked with a "W" in the printed book and corresponding e-Edition. You can also view each of the ade in Packages e-Edition accessed through MCC











Ad Solutions from Metro **Delivered Three Ways** for Web & Mobile

Now Metro has three ways for you to get the ad content you need to expand your sales efforts with Web and mobile. Choose the ways that work best for your sales and creative teams.

Ads for Web & Mobile in MCC

Included as a FREE value-added bonus of your subscriptions, Metro gives you ads for Web and mobile to show, sell and produce on their own or in conjunction with print ad layouts. Located in the MetroCreativeConnection Spec Ads & Covers Library, Metro ads for Web and mobile are provided in the most popular shapes and sizes: rectangle, leaderboard, skyscraper and two mobile-specific banners. Each ad is delivered in Adobe Photoshop® format, giving you complete editing control. Drop in advertiser specifics and save the file as a ready-to-post JPEG or GIF. View all the combination print and digital ads in the monthly Multi-Platform Ad Packages e-Edition. Click the e-Edition link on the opening screen, once you log in to any MCC Library, to view it onscreen or download the entire PDF.

Ads for Web & Mobile in MiAD

Metro interactive Ad Designer (desktop) gives you the option of creating your own Web or mobile ads onscreen through the use of your online browser. Search thousands of ad options, select a file and enter your advertiser info in the appropriate fields. When you're ready, download a JPEG of the ad to present on a laptop or a ready-to-post file. MIAD mobile® users can take this functionality on the go and present to prospects on their iPads®. MIAD is an optional service. For further information, and to set up a free trial, call our Client Services team at 800-223-1600 or e-mail service@metro-email.com.

Ads for Web & Mobile from ADS On Demand

With a fast turnaround, no long-term contracts, and no adquantity commitments, AOD is a cost-effective back-up team when you need custom print, Web and mobile ads. AOD can provide you with an extremely quick and efficient way to get all the ads you need. Just fill out the online request form and your ad file(s) will be ready for your approval within 24 hours. From simple static ads to complex animations, AOD does it all! Call 800-223-1600 or e-mail service@metro-email.com for further information about this unique service, and to begin a free trial. M



Using MiAD desitop, you can output a version to show a prospect what their ad would look like caline, then get the final JPEG for publishing, MiAD mobile customers can present spec ads for pont. Web and mobile directly on their iPads



METRO Bonus Ideas & Quick-Sell Layouts



Give your readers a look at what's new in furniture, fixtures and accessories for indoors and out — and the advertisers that supply them — with a **Home** supplement just in time for upcoming spring spruce up improvement projects.



Get a jump on ad sales by publishing a **Summer Camp** guide to help parents choose a suitable one for their children. Feature day and overnight camps, specialty camps in your area, registration and pricing info, activities offered, etc.



Get readers to express their sentiments in a Valentine's Day section called, "Connections." Add personal photos and this keepsake edition will bring in revenue from all kinds of advertisers. Include articles on writing love letters and poems, tips for being romantic, celebration ideas for kids, couples and singles, and everyone will want a copy.



Staying fit benefits all age groups which is why producing a **Fit** section full of exercise, workout, and healthy eating tips is advisable. Not only will it prove to have a longer-than-average shelf life, it will attract all kinds of advertisers connected to the fitness trend, adding to its money-making potential.



A Cutest Couple Valentine's Day Photo Contest accoplishes several tasks at once: You get Valentine's Day linage over the run of the contest while connecting your advertisers to the targeted market they want, and readers get a chance to participate and possibly win some prizes. If you keep the voting process online, you gain additional opportunities to sell combination print and online ad packages, too.

TWO-PAGE SPREAD CONTEST CONCEPTS: Increase your sales opportunities.



Spring is an annual season for clean up, paint up, and

improvement coverage with an At Home section. You

can include info on outdoor projects as well as interior

design and the latest design colors and trends, Look

to the MCC Editorial Library for additional stories to

substitute in this Quick-Sell layout.

spruce up projects. Begin or continue your home



A guide to Presidents' Day Sales & Celebrations will be a big draw for readers who will want to know where the sales, promotions and celebrations are and for advertisers that want to target them with their products and services. Add some historical and presidential info and you will have a well-rounded. money-making section.



A Valentine's Day Gift & Dining Guide can heighten your ad sales because of the amount of advertisers it will interest. Feature gift and date ideas, menu and cocktail recommendations, best romantic restaurants, party ideas for kids, and so much more.



We're all becoming more eco-conscious these days, so a Keep It Green section will be popular with advertisers and readers alike. Now that people are ready to "keep it green," give them the info and advertisers they need to take action. This is the type of section that can be made into an ongoing area of your Web site, in addition to publishing a print edition quarterly or even monthly.



The beauty of this Countdown to Summer Weight-Loss Challenge is that the contest is designed to run over the course of several months, through spring and into the start of summer. That lets you lock in sponsorship for both print and online promotions for the contest for the entry time, as the contest progresses, and winner announcement. You can work your social media marketing into this contest by posting links for subscribers to keep them interested in following the progress of the contestants.

TWO-PAGE SPREAD CONTEST CONCEPTS:

METRO Bonus Ideas & Quick-Sell Layouts

MetroCreativeConnection: **Related Content Means**

More Options, Higher **Revenue Potential**



In the MCC Spec Ads & Covers Library, clicking the Related Content icon (page icon) shows ad layouts or cover designs that can be utilized along with the item you have selected.

For example, a Quick-Sell multiple advertiser ad layout may display other ad options and a corresponding Bonusldeas cover design. The ready-to-download presence of this cover can give you the option of taking the ad layout's theme to a full-blown special section, thereby expanding your ad reach and revenue potential.



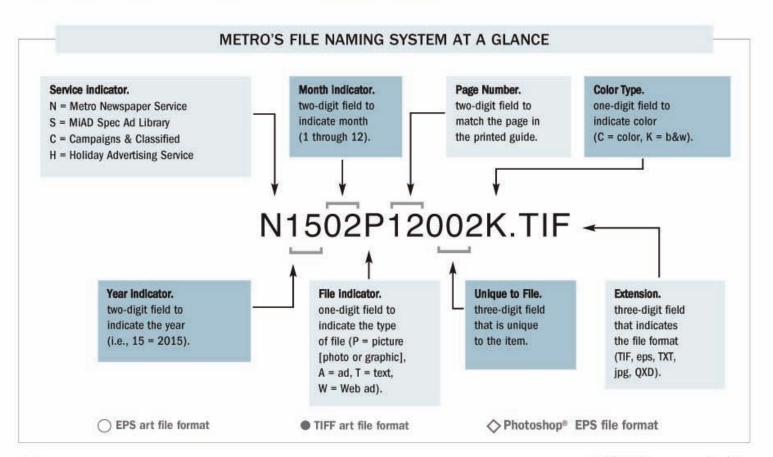
information and increase awareness of cardiovascular

attack and stroke symptoms, high cholesterol, eating a

heart-healthy diet, getting in shape, and so much more.

Prospect related advertisers, but also any community-

diseases and how to prevent and treat them. Cover heart



minded advertisers as well.

AD CONCEPTS:

Increase your sales opportunities.





Caring. Healing. Loving.

You're committed to your pet. We're committed to providing them with the quality care they need to stay happy, healthy and active. We're also committed to offering you the excellent service, understanding and professionalism you deserve from your pet's trusted healthcare provider.



WEB ADS available on MCC







Share your pet's photos #HappyTailsVet for a chance to win Free Pet Food for One Full Year! See our Facebook page at facebook.com/happytails for details. Contest ends 00.00.15.

Ask About Our Affordable Wellness Plans for Dogs & Cats! Now Offering Online Booking & Prescription Refills.



Happy Tails Veterinary Clinic

1234 Washington Street . Somersville Heights 000-000-0000 • www.namewebsite.com

Spay/Neuter Awareness Month Special

Save 10% Off Spay/Neuter Service

February is Spay/Neuter Awareness Month. Spaying or neutering is important for your pet's health and the prevention of pet overpopulation.

We Offer a Full Range of Comprehensive Veterinary Care Services for Dogs, Cats, Reptiles & Small Pets:

Quality Preventive Care

On-Site Lab Microchip Implantation Fully Stocked Pharmacy Natural Supplements Prescription & Premium Pet Food

New Puppy & Kitten Exams Vaccinations Dental Care Behavior & Nutrition Radiology & Ultrasound

Happy Tails Veterinary Clinic

1234 Washington Street Somersville Heights 000-000-0000

Annual wellness exams can help ensure your pet's continued good health through preventive care and early detection of any potential problems.

\$29 Wellness Exam Dog or Cat

Happy Tails Veterinary Clinic 1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

AD# N1502A11001C AD# N1502A11002C

New Patient Special Offer

PASS 6 COL. x 21



N1502P12012C-



N1502P12013C-



N1502P12009C-



N1502P12007C-



N1502P12003C-



N1502P12011C-



N1502P12014C-



N1502P12002C-0



N1502P12005C-



N1502P12010C-



N1502P12004C-



N1502P12006C-



N1502P12001C-



N1502P12008C-

METRO Marketplace



Restaurant Arnelle

\$49 Dinner for Two
1234 Washington Street • Somersville Heights
000-000-0000
www.namewebsite.com

Restaurant Arnelle

\$49 Dinner for Two
1234 Washington Street + Somersville Heights
000-000-0000
www.namewebsite.com

Restaurant Arnelle

\$49 Dinner for Two
1234 Washington Street + Somersville Heights
000-000-0000
www.namewebsite.com

Restaurant Arnelle

\$49 Dinner for Two
1234 Washington Street * Somensville Heights
000-000-0000
www.namewebsite.com

Restaurant Arnelle

\$49 Dinner for Two 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Restaurant Arnelle

\$49 Dinner for Two
1234 Washington Street • Somensville Heights
000-000-0000
www.namewebsite.com

Stacey's Gift Shop Chocolates • Flowers • Cards • Baskets 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Stacey's Gift Shop Chocoletes + Flowers + Cards + Baskets 1234 Washington Street + Someraville Heights - 000-000-000 www.namewobsite.com

Stacey's Gift Shop Chocolates • Flowers • Cards • Baskets 1234 Weshington Street • Somersville Heights 000-000-000 www.namowebsite.com

Stacey's Gift Shop

Chocolates • Flowers • Cards • Baskets 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Stacey's Gift Shop
Chocolates • Flowers • Cards • Baskets
1234 Washington Street • Somersville Heights
000-000-0000 www.namewebsite.com

Stacey's Gift Shop

Chocolates • Flowers • Cards • Baskets 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Bella Boutique

Great Evening Dresses From \$59
1234 Westington Street + Somersville Heights
000-000-0000
www.namewebsite.com

Bella Boutique

Great Evening Dresses From \$59
1234 Washington Street + Somersville Heights
000-000-0000
www.namewebsite.com

Bella Boutique

Great Evening Dresses From \$59 1234 Weshington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Bella Boutique

Great Evening Dresses From \$59 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Bella Boutique

Great Evening Dresses From \$59
1234 Westington Street + Somersville Heights
000-000-0000
www.namewebsite.com

Bella Boutique

Great Evening Dresses From \$59 1234 Weshington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Usage Note:

The purpose of this Plan the Perfect Valentine's Day" Marketplace layout is to give you the opportunity to prospect advertisers with a variety of price points to include even the smallest budgets. They can benefit from the association while you reap the rewards of a full-color page. Use this Marketplace layout for a variety of sponsors as part of a multiple-run campaign. For your convenience, a tab-sized version of the page is available in the MCC Spec Ads & Covers Library.





\$24.99 per quest \$9.99 children 10 & under Reserve Today 000.000.0000

Night of Romance



\$49.99 Enjoy a fresh malad entree choice and a close of served with close of served with the control of the con

We also often wearth-class selection of wines, specially cockfulls and craft been for pair enjoyment.

Candlelight Bistro

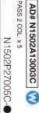
1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com

MAKE HIS HEART BEAT FASTER



Shine Salon

1234 Washington Street | Samenville Heights 000.000.0000 | www.namewebsite.com



PASS 2 COL x 5

AD# N1502A13004C

N1502P27006C

AD# N1502A13002C ASS 2 COL x 5





Shop breathtaking diamond, gemstone, gold and sterling silver sevelry for your valentine, as well as a beautiful selection of designer his and hers timepieces,

Park Jewelers

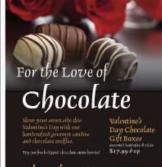
1234 Washington Street | Somersville Heights 000-000-000 | www.namewebsite.com

AD# N1502A13001C PASS 6 COL. x 21

AD# N1502A13008C







Chocolateria facebook 1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com

N1502P20007C-

PASS 2 COL x 5 AD# N1502A13006C

N1502P20011C-PASS 2 COL × 5 AD# N1502A13007C 0

N1203P46009C*-O

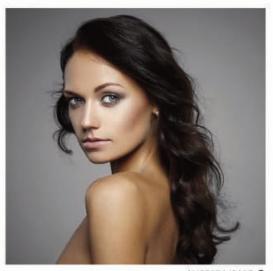
AD# N1502A13005C

PASS 2 COL. x 5

N1203P46009C*-O







N1502P14012C-



N1502P14001C-



N1502P14007C-



N1502P14005C-



N1502P14003C-



N1502P14013C-



N1502P14008C-



N1502P14006C-



N1502P14010C-



N1502P14009C-



N1502P14002C-



N1502P14014C-



N1502P14011C-







N1502P15005C-



N1502P15008C-

N1502P15004C-



N1502P15003C-



N1502P15014C-



N1502P15010C-



N1502P15007C-





N1502P15012C-



N1502P15002C-



N1502P15013C-



N1502P15001C-



N1502P16004C-



N1502P16008C-



N1502P16012C-



N1502P16011C-



N1502P16007C-



N1502P16014C-



N1502P16013C-



N1502P16005C-



N1502P16009C-



N1502P16002C-



N1502P16003C-



N1502P16001C-



N1502P16010C-



N1502P16006C-

N1502P66020C

N1502P360060

N1502P59002C*-O

Somersville **Community Center** Sam-liam 5 Autis + 13 Kids 10 & under All-You-Can-Est Pancakes & Topping Bar Includes Coffee & Juice

Saturday, February 14

Flapjack Fundraiser Induige in a good causel Show some love for your local volunteer fireflighters with a delicious pancalus breakfast to benefit Name Fireflighters' Charity Organization.



Feb 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 00

Feb 00

Name Event Here Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 00



Black History Exhibit Opening Reception A group art show featuring a variety of local artists and their perspectives. The View Gallery 7-10pm www.namewebsite.com

Feb 00

Name Event Here Event details here, Event Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.co Feb 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 00



Youth Leadership Youth Leadership Awards Ceremony Join us in recognizing the achievements of outstanding local youth with our annual Leadership Awards Scholarship banquet. Dinner Tickets \$30. Event Location 7pm www.namewebsite.com

Feb 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm 0:00am-0:00pm www.namewebsite.com

Feb 00

Name Event Here Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

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Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.co Feb 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 00

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Feb 00

Name Event Here Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 28



Free Floral Pree Floral
Design Seminar
Wa're calcibrating Floral
Design Day with a free flower
arranging demo, compliments
of Petunia Florals. Somersville County Library 11:30am

WEB ADS

on MCC

N1502P27003C

per guest

Optional **Wine Pairing \$20** per guest Enjoy a complimentary rose and Champagne toast with your meal!

Please call taday to secure your reservation.

Mare Restaurant 1234 Washington Street • Somersville Heights 000-000-0000 • www.namewebsite.com

AD# N1502A17001C AD# N1502A17004C PASS 6 COL x 21 W

AD# N1502A17003C PASS 6 COL. x 3

N1502P20010C N1502P63001C N1502P20007C

N1502P17002C**O

N1502P17001C*

Feb 00

Free Blood Pressure

Free Blood Pressure Screenings
A free service in recognition of American Heart Morth, no appointment needed!
Somersville Pharmacy 8am-5pm www.namewebsite.com

Name Event Here

Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Flapjack Fundraiser

All proceeds benefit Name Charity Organization. \$5 Adults, \$3 Kids. Somersville Convention Center

Convention 8am-11pm namewebsite.com

Feb 00

Feb 14

N1502P58002C*-O

N1502P16004C

N1502P42001C

Feb 20

Feb 00

Feb 00

Feb 00

Fish Fry Fundraiser
Join us on the first Friday of
Lent for a fish fry to benefit
St. Matthew's Church
charities. \$6 adults. \$3 kids.
Wilson Hall
Spm-9pm
www.namewebsite.com

READIN

Library Open House

Come celebrate Library Lovers' Month with free crafts, reading, games, food and tamily fun! Somersville County Library • 11am-4pm www.namewebsite.com

Name Event Here Event details here, Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Name Event Here

Event details here. Event details here. Event details here. Event details here. Event details Name Event Location 0:00am-0:00pm www.namewebsite.com

Feb 00

Pet Adoption Fair Most the adorable cats a

website.com

Meet the adorable gat dogs of Name Animal Shelter available for

adoption. Paws & Claws Pet Supply 10am-3pm www.namewei

Feb 26

Feb 00

National Chili

National Chili Day Cookoff Become an official judge! Al-you-can-taste tickets only \$10. All proceeds benefit Name Charty. Somersville Community Center 11am-4pm www.namewebsite.com

Name Event Here

Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm

METRO® Newspaper Service

METRO Top Ad Sales Prospects





















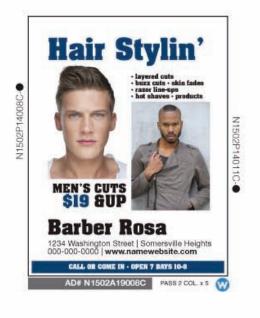




















N1502P20006C-





N1502P20001C-



N1502P20012C-



N1502P20004C-







N1502P20010C-



N1502P20011C-



N1502P20007C-

MCC Keyword Hints: Valentine's Day, love, romance, heart, roses, bouquet, gift, candy, chocolate, girl, card, ribbon, bow, champagne glasses



N1502P20003C-















N1502P21003C-

N1502P21009C-

N1502P21008C-







N1502P21001C-

N1502P21004C-● N1502P21005C-◇

N1502P21006C ·







N1502P21007C-

N1502P21012C-

N1502P21013C-



N1502P22017C*-O



N1502P22015C*-O





N1502P22006C*-Q



N1502P22018C*-O



N1502P22004C*-O

N1502P22019C*-O





N1502P22009C*-O



N1502P22007C*-O



N1502P22012C*-O



N1502P22013C*-O



N1502P22001C*-O



N1502P22011C*-O



N1502P22016C*-O



N1502P22014C*-O



N1502P22010C*-O



N1502P23009C*-O



N1502P23002C*-O



N1502P23008C-



N1502P23001C*-O



N1502P23007C*-O



N1502P23006C*-O



Нарру





N1502P23013C*-O



N1502P23010C*-O



N1502P23011C*-O







N1502P24014C*-O



N1502P24019C*-O



N1502P24013C*-O



N1502P24010C*-O



N1502P24009C*-O







N1502P24002C*-O



N1502P24016C*-O



N1502P24003C*-O



N1502P24007C*-O





N1502P24005C*-O



N1502P24001C*-O



N1502P24018C*-O





N1502P24023C*-O





N1502P24015C*-O



N1502P24020C*-O



N1502P24012C*-O



N1502P24011C*-O

MCC Keyword Hints: Valentine's Day, heart, love, gift, cupid, teddy bear, jewelry, candy, candle, card, couple



METRO Multiple Advertiser





Usage Suggestion:

Multiple-advertiser, double truck layouts present unique opportunities for advertisers to gain more exposure while sharing the cost of appearing in color in a prime position. At the same time, they give you a full-color spread. Use the alternative headings on this page to change the focus of the layout, and don't forget to repurpose the content for your Web site.

The layout can be opened inside the Metro interactive Ad Development software (MiAD), where the amount of advertiser spaces can be adjusted with a click of a button. See a demonstration in the MiAD area accessed from the metrocreativeconnection.com

Valentine's Day Dining Guide Valentine's Day Gift Guide

N1502P26006C*-O







N1502P27007C-



N1502P27011C-



N1502P27010C-



N1502P27006C-



N1502P27005C-



N1502P27009C-



N1502P27003C-



N1502P27008C-



N1502P27002C-



N1502P27001C-







N1502P28003C-0

N1502P28002C-

N1502P28013C-



N1502P28005C-



N1502P28008C-



N1502P28009CN1502P28010C-



N1502P28011C-



N1502P28007C-



N1502P28012C-



N1502P28006C-



N1502P28004C-



N1502P28001C-







N1502P29005C-









N1502P29001C

N1502P29004C

N1502P29009C-



N1502P29007C-







N1502P29010C-





N1502P29002C-



N1502P29006C-







N1502P30003C-



N1502P30005C-



N1502P30011C-



N1502P30012C-



N1502P30006C-



N1502P30010C-



N1502P30009C-



N1502P30007C-



N1502P30002C-



N1502P30004C-



N1502P30001C-

AD# N1502A31002C

AD# N1502A31004C

PASS 3 COL. x 3

Clayton **Construction & Design**

A full-service builder, from concept to completion Contact us today for a complimentary consultation. Licensel 000000 • Fully Insured

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

Great Walls Painting

Interior & exterior painting contractor
We stand behind all of our work with a satisfaction guarantee.
Licensed & Insured • Free Estimates

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

3

Furniture Showroom

Imported fine furniture from Italy Ask about our complimentary home design ser Delivery & Financing Aveilable

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

SOLARA FLOORING

carpeting • hardwood • laminate • tile • area rugs Now offering next-day insatilation service! Showroom Open Monday-Saturday 8 a.m.-8 p.m.

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

5

Peralto Windows & Doors

Beautiful & durable energy-efficient designs Lifetime guarantee on products & labor Contact us today for a free in-home estimate!

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

6



Award-winning custom swimming pool designs sales • installation • maintenance • repair Call now for a free estimate and spring installation date!

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

AD# N1502A31009C

AD# N1502A31007C

Outpost **FENCING**

Offering a variety of beautiful designs for privacy and security wood • vinyl • iron • glass • chain link Contact us today for a free design consultation and quote

1234 Washington Street | Somersville Heights | 000-000-0000

facebook www.namewebsite.com

AD# N1502A31001C PASS 6 COL x 21 W AD# N1502A31010C



8

Specializing in glazed concrete masonry driveways • patios • poolscapes • sidewalks • walls Licensed & Insured • Free Estimates

1234 Washington Street | Somersville Heights | 000-000-0000

acebook www.namewebsite.com

PASS 3 COL x 3

N1203P46009C*

PASS 3 COL x 3 AD# N1502A31003C

PASS 3 COL. x 3 AD# N1502A31005C

AD# N1502A31008C

AD# N1502A31006C

METRO Themed Event Package





(MCC Spec Ads & Covers Library / Ad Type pull-down menu: "ThemedEventPackage")





METRO Themed Event Package





(MCC Spec Ads & Covers Library / Ad Type pull-down menu: "ThemedEventPackage")









N1502P36005C-





N1502P36004C-

N1502P36010C-





N1502P3600BC-

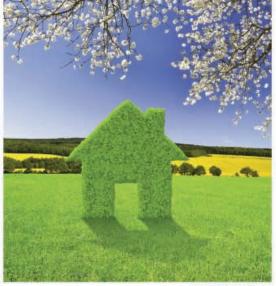
N1502P36011C-





N1502P36009C-

N1502P36007C-







N1502P36012C-

N1502P36001C-

N1502P36002C-





N1502P37004C •

N1502P37008C-





N1502P37005C-



N1502P37001C-



N1502P37010C-



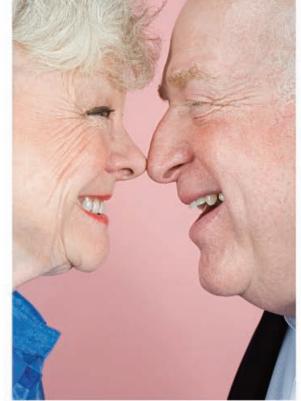
N1502P37007C-



N1502P37011C-



N1502P37009C-



N1502P37002C-



N1502P37012C-



N1502P37003C-





N1502P38006C-















N1502P38005C-







N1502P38001C-





N1502P39002C-







N1502P39001C-0





N1502P39009C-



N1502P39012C-



N1502P39005C-







N1502P39004C-

(MCC Spec Ads & Covers Library / Ad Type pull-down menu: "Adscape/Shaped")

Usage Note: Use this shaped specialty ad as for a Valentine's Day gift campaign. The ad's unique positioning is sure to draw extra attention for your advertiser. Continue the campaign by keeping the image and alter the copy to feature other aspects of their gift and card services.

Promote Premium Placement Opportunities With Metro AdScapes

WEB ADS available

N1502P40001C-<

Your **One-Stop** Valentine's Day Shop

We have all you need to make Valentine's Day special.

· Boxed Chocolates · Bears & Plush Toys · Romantic Gifts

Candles & Collectibles • Heart-Shaped Jewelry
 Fragrances • Spa Gifts • Frames & Scrapbooks

Greeting Cards • Boxed Valentines • Kids' Novelties

• Gift Wrap • Fresh Flowers • Balloon Bouquets • & More



Confetti Cards & Gifts

Valentine's Day Gift Baskets \$18.99 & up

1234 Washington Street • Somersville Heights • 000-000-0000 • www.namewebsite.com

AD# N1502A40001C PASS 2 COL. x 16.5 W



Capture the free-standing insert market with these ready-to-sell opportunities. Offer targeted zone distribution to attract infrequent advertisers, or sell them as regular ROP.

(MCC Spec Ads & Covers Library / Ad Type pull-down menu: "Single Sheets")









METRO Shop Local



N1502P42008C-



N1502P42009C-



N1502P42005C-



N1502P42001C-



N1502P42003C-



N1502P42004C-



N1502P42007C-



N1502P42002C-











N1502P42013C*-O



N1502P42016C*-O



N1502P42011C*-O



N1502P42015C*-C



N1502P42018C*-O



N1502P42014C*-O



N1502P42017C*-O

MCC Keyword Hints: retail, shopping, shop local, hardware, Valentine's Day, candy, skiing, tableware, bicycle, bar, sewing

CAMPAIGN

This month, find a

mroe exposure for

making each ad a

coupon, advertisers can quickly gauge

the effectiveness of

become a source of

for two additional "shop local" pages

each month for a

variety of advertiser

categories, so you can keep a local

for combo package

buys, too.

their message.

Promoting local





N1502P44008C-



N1502P44002C-



N1502P44003C-





N1502P44007C-



N1502P44006C-



N1502P44004C-



N1502P44014C*-O N1502P44015C*-O



N1502P44012C*-O



N1502P44009C*-C







N1502P44011C*-O



N1502P44017C*-O



N1502P44016C*-O



AD# N1502A44001C







N1502P45001C-



N1502P45006C*-O



N1502P45005C*-O



N1502P45004C*-O



N1502P45007C*-O

AD# N1502P45001C PASS 6 COL x 3



N1502P45008C*-O



N1502P45009C*-O



Ready or not, spring savings start Monday!

Groundhog Day Spring Preview Sale Monday, February 2 SAVE UP TO 30 % OFF

• Pato Furniture • Outdoor Accessories
• Planting Supplies • Garden Tools
• Planters • Flowers • & More

Astor Hardware & Garden Center

1234 Washington Street • Somersville Heights 000-000-0000 • www.namewebsite.com





Sale ends 8pm Monday, February 2, 2015. List details, terms and conditions here. List details, terms and conditions here

METRO Templated Special Sections

Bonus images available in the Images Library:









N1502P46006C-

N1502P46001C-





N1502P46005C-

N1502P46004C-

Fully Templated Special Sections & Collateral Material Present. Sell. Print.

Want to grow your special sections program and ad sales, starting now? With Metro's fully templated print sections, you can (online versions also available). These beautifully designed 24-page sections come complete with professionally written articles and eye-catching imagery surrounded by a wealth of ad positions. PLUS, a sales sheet and self-promotion postcard to invite advertisers

to participate in your section are also included in the package. Adapt the postcard to an ad, or create a reader version to promote the upcoming section. View this month's **Spring Home** package in the *Templated Special Sections Library*. If you like what you see, **call 800-223-1600 or email service@metro-email.com to order** and grow your special sections revenue!







Bonus Images available in the Images Library:







N1502P47002C-



N1502P47003C-O



N1502P47001C-◊



N1502P47004C-N1502P47005C->



N1502P47007C-

Fully Templated Special Sections & Collateral Material Present. Sell. Print.

Want to grow your special sections program and ad sales, starting now? With Metro's fully templated print sections, you can (online versions also available). These beautifully designed 24-page sections come complete with professionally written articles and eye-catching imagery surrounded by a wealth of ad positions. PLUS, a sales sheet and self-promotion postcard to invite advertisers to participate in your section are also included in the package. Adapt the postcard to an ad, or create a reader version to promote the upcoming section. View this month's Think Green package in the Templated Special Sections Library. If you like what you see, call 800-223-1600 or email service@metroemail.com to order and grow your special sections revenue!





8.5 x 11 SALES SHEET



METRO Metro Retro



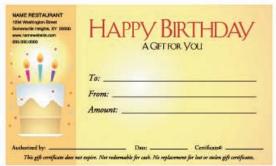
Presidents' Day, Washington, Lincoln, car wash, crowd



N1502P49001C*-O



N1502P49003C*-O



N1502P49005C*-O



N1502P49007C*-O



N1502P49009C*-O



N1502P49002C*-O



N1502P49004C*-O



N1502P49006C*-O



N1502P49008C*-O



N1502P49010C*-O



N1502P50002C • N1502P50001C .

Usage Notes:

Use these backgrounds to help promote Valentine's Day, Presidents' Day sales, Mardi Gras advertisers and home improvement. Employ them for individual ads and campaigns, full-page directories, multiple-item merchandise ads, event schedules ... and more.

(MCC Images Library / Image Type pull-down menu: "background")









N1502P50003C-



N1502P50009C-



N1502P50005C •



N1502P50011C-

N1502P51001C

Usage Suggestions:

Try this leopard skin banner photo for ad backgrounds and page headers featuring African safari vacations, fashions, beauty products, and more, in print and



Usage Suggestions:

This snakeskin banner photo can be used anywhere an exotic feel is needed, from dry winter skin ads to fashion, and more ... in print or online promotions.



Usage Suggestions:

A pink sweater banner photo brings to mind knitting and crochet supplies, classes, winter clearance sales, baby supplies and more ... in print and online promotions.



Usage Suggestions:

Use this banner-style hearts image as an ad background or page header for Valentine's Day gift guides, card stores, candy stores, variety stores and more ... in print and online promotions.



Usage Suggestions:

Use this elegant banner-style photo for Valentine's Day dining guides, spring home improvement projects, wallpaper sales, antiques and more, in print and online promotions.



Usage Suggestions:

This banner-style image is the perfect background for print and online promotions for Valentine's Day jewelry ads, dining guides, weekend getaways, spa gifts, personal chef dinners ... and more.











Usage Note:

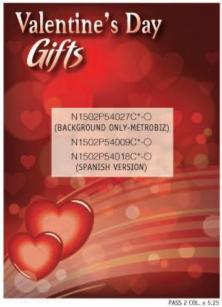
These frame-andheading ad starters are also presented as frames without headings for you to use in your pages and ads. They can also be used as background letterhead templates for customers of your printing business. Plus, you can repurpose them to use in HTML e-mail for newsletters and messages that require extra attention. Select "ad starter" from the Image Type pull-down menu or type "MetroBiz" as a keyword in the MCC Images Library to search and download these items.















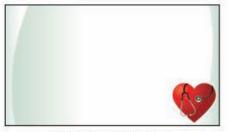
MCC KEYWORD HINT: metrobiz N1502P55001C*-O



MCC KEYWORD HINT: metrobiz N1502P55002C*-O



MCC KEYWORD HINT: metrobiz N1502P55003C*-O



MCC KEYWORD HINT: metrobiz N1502P55004C*-O



MCC KEYWORD HINT: metrobiz N1502P55005C*-O

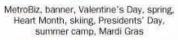


MCC KEYWORD HINT: metrobiz N1502P55006C*-O



N1502P55007C*-O





Use these timely frames in print inserts, ads or online ads and areas. Items that Metro creates to help you expand your printing business are keyworded as
"MetroBiz" for your convenience in
searching and downloading. The bannerstyle frames can be used for top- or
bottom-of-the-page print ads or
repurposed for Web banners. Look for more seasonal and timely subjects throughout the year.





N1502P55009C*-O

METRO Icon Sets



MCC KEYWORDS: ICON SET, VALENTINE'S DAY N1502S56006C*-O





MCC KEYWORDS: ICON SET, MARDI GRAS N1502S56002C*-O

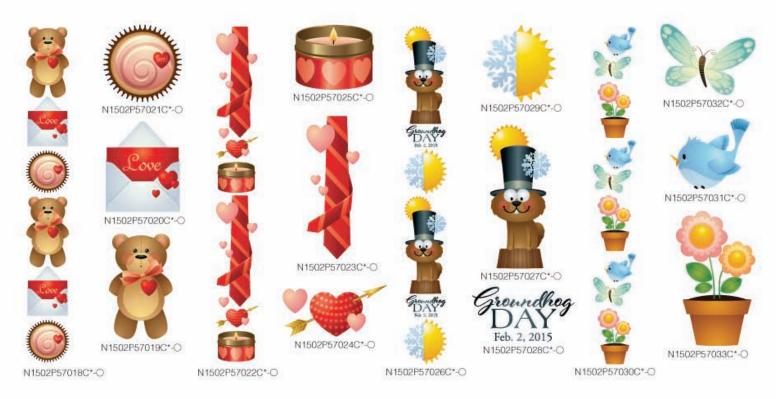








MCC KEYWORDS: ICON SET, PRESIDENTS' DAY N1502S56003C*-O







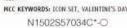


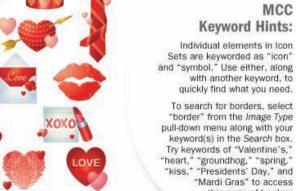


















N1502P57007C*-O

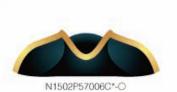


N1502P57002C*-O

N1502P57008C*-O









this page of borders

in MCC.









N1502P58011C-0

N1502P58010C-







N1502P5800BC-

N1502P58003C*-O

N1502P58009C-0



N1502P58006C*-O



N1502P58002C*-O



N1502P58005C*-O

Love

Your

Heart



N1502P58004C*-O



WEB ADS

Cardiovascular disease is the number-one cause of death for both men and women in the United States. You can help protect your heart with a healthy lifestyle that incorporates good nutrition, exercise, stress management and annual healthcare checkups.

February Is American Heart Month Stop by our pharmacy for a FREE Blood Pressure Check!



1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com







N1502P59003C*-O



N1502P59002C*-O



N1502P59011C-



N1502P59009C-



N1502P59005C*-O



N1502P59001C*-O



N1502P59010C-



N1502P59008C-



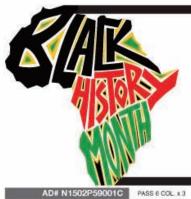
N1502P59006C*-O

N1502P59007C*-O



N1502P59012C-

WEB ADS available on MCC

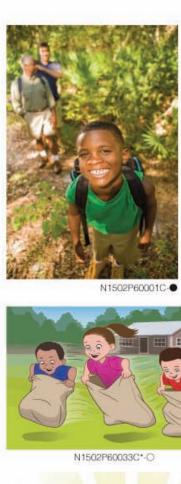


As we celebrate Black History Month.

we celebrate the historic and ongoing contributions of African Americans in every realm of our nation's growth and success, from business and politics to art, music, education and beyond. Please join us in saluting the achievements of the black leaders and role models who have made history, and continue to cultivate progress, awareness and a bright future for all.

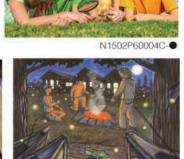
Name Business

1234 Washington Street | Somersville Heights | 000-000-0000 | www.namewebsite.com

























N1502P60021C*-O



N1502P60029C-



N1502P60028C*-O

















N1502P60023C*-O















N1502P60026C*O

N1502P61002C*-O

N1203P46009C*-O

N1502P60003C-

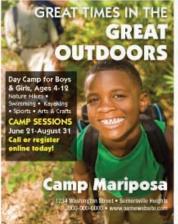
AD# N1502P61002C

Summer Swim Camp

Sessions Begin Lidy 1, 2015
Private & Semi-Private Lessons
Weekclays & Weekends Available
Will us online today for details and regarbation.

tvanced swimmers oking to take their

Hadley Swim Center



New Trails Summer Camp

1234 Washington Street • Somersville Heights 000-000-0000 • www.namewebsite.com

"Summer Camp

Rocks



CAMP WESTBROOK

AD# N1502P61004C

PASS 2 COL x 5

AD# N1502P61003C

AD# N1502P61006C

N1502P60034C*-O

AD# N1502P61007C

PASS 2 COL x 5

N1502P60001C-

N1502P60002C

Ages 7-16

Early-Bird

Register Today for the classic camp N1502P60006C experience!

July 00-August 00 wilderness adventures swimming & sports campfires & creative arts

Registration Discounts available through Petruary 09, 2015. Vietus ordina today for details.

LAKE LOGAN 1234 Washington Street Somerceville Heights 000-000-0000 winen nameworksite.com

AD# N1502P61005C PASS 2 COL. x 5

Camp Cowabunga

June 00-August 00

Name Camp Program

Contact Name Director at 000.000.0000.

June 00-August 00 \$000-\$000

Name Camp Program

Contact Name Director at 000,000.0000.

June 00-August 00

Name Camp Program

Contact Name Director at 000.000.0000.

June 00-August 00

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Contact Name Director at 000,000,000.

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June 00-August 00 \$000-\$000

Name Camp Program

Contact Name Director at 000.000.0000.

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June 00-August 00

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Contact Name Director at 000,000.0000.

June 00-August 00

Name Camp Program

Contact Name Director at 000:000,0000. www.namewebsite.com

June 00-August 00 \$000-\$00

Register

Today!

Name Camp Program

Contact Name Director at 000.000.0000.

June 00-August 00 \$000-\$000

Name Camp Program

Contact Name Director at 000.000.0000.

June 00-August 00

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Contact Name Director at 000.000.000.

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Contact Name Director at 000,000,0000.

June 00-August 00

Name Camp Program

Contact Name Director at 000,000,0000. www.namewebsite.com

AD# N1502P61001C AD# N1502P61008C

PASS 6 COL. x 21



N1502P62002C-



N1502P62003C-



N1502P62006C-



N1502P62001C-



N1502P62005C-



N1502P62004C-



N1502P62009C*-O





N1502P62008C*-O



N1502P62013C*-O N1502P62014C*-O



N1502P62015C*-O



N1502P62007C*-O



N1502P62012C*-O



N1502P62011C*-O



N1502P63002C-0







N1502P63003C-

N1502P63007C*-O



N1502P63010C*-O



N1502P63008C*-O

N1502P63006C*-O

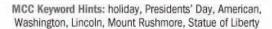


N1502P63005C*-O





N1502P63013C*-O





N1502P63011C*-O



N1502P63012C*-O



N1502P63014C*-O

N1502P63009C*-O













N1502P64001C*-O



N1502P64011C*-O



N1502P64002C*-O





and so will you!





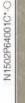








N1502P64009C*-O



N1502P29010C-

N1502P29008C-



'HREE DAYS ONLY!

Saturday, Sunday & Monday • February 14-16, 2015



Ask about our complimentary in-home design service with purchase! Same-Day Delivery Available Ask about our easy financing plans!



1234 Washington Street • Somersville Heights • 000.000.0000 • www.namewebsite.com Extended Holiday Weekend Hours . Open Saturday, Sunday & Monday, 9am-9pm

BONUS COUPON SAVINGS

SAVE \$50 OFF Your Furniture Purchase

of \$500 or More

ald with coupon Educary 14-16, 2015. List details, conditions have East details, terms and conditions by

Gallery Furniture

SAVE \$100 OFF

Your Furniture Purchase of \$1,000 or More

Office valid with escapen February 14-16, 2015. List details, to and conditions here. List details, turns and conditions here

Gallery Furniture

1234 Washington Street 000,000,0000 • namewebsite.

SAVE \$250 OFF

Your Furniture Purchase of \$2,000 or More

Offer valid with coupen February 14-10, 2015. List destill, he and conditions have List details, norms and conditions here

Gallery Furniture

1234 Washington Street 000.000.0000 + namewebsite.c

AD# N1502A65001C AD# N1502A65002C

PASS 6 COL x 21

N1502P29010C-



N1502P66031C-CHERRY PIE



N1502P66015C-PANCAKES



N1502P66017C-0 BAGEL with CREAM CHEESE



N1502P66019C-PANCAKES with STRAWBERRIES CANNED FRUITS & VEGETABLES



N1502P66028C-



N1502P66022C VALENTINE'S DAY GIFTS



N1502P66020C-● PANCAKES with BLUEBERRIES



N1502P66018CEVERYTHING BAGEL



N1502P66013C-SCRAMBLED EGGS



N1502P66030CSWEET POTATO PIE



N1502P66D11CWAFFLES



N1502P66023C-ALMONDS



N1502P66008C-♦ CHERRY SMOOTHIE



VALENTINE'S DAY GIFT



N1502P66007C-ALMOND MILK



N1502P66029C-● VALENTINE'S DAY CUPCAKES



N1502P66024C-MARASCHINO CHERRIES



N1502P66009C-<> PINK GRAPEFRUITS



N1502P66004C-O



STRAWBERRIES



N1502P66012C-WAFFLES with SAUSAGE & BACON



N1502P66026C-VALENTINE'S DAY COOKIES



N1502P66010C-> FLOUR



N1502P66001C-◊ WAFFLES



N1502P66016CBAGEL with CREAM CHEESE



N1502P66014C-● EGGS/BACON/TOAST SANDWICH



N1502P66021C-**PISTACHIOS**



N1502P66027C-CANNED GOODS



N1502P66025C
ALMONDS



Garden-to-**Grocer Savings**

Your Choice!

N1502P15006C

Gala or Granny Smith Apples \$1.19 lb.

Eggplant, Italian or Yellow Squash 89¢ lb.

Red, Yellow or Green Bell Peppers

2 for \$1

Yellow Onions or Russet Potatoes 49¢ lb.

D'Anjou Pears or Nectarines 99¢ lb.

Avocados or Vine-Ripened Tomatoes 99¢ lb.

Swiss Chard or Kale

\$1.29 bunch

Broccoli or Cauliflower \$1.99 lb.

Urbana Market

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

Open Monday-Friday 9am-9pm, Weekends 9am-5pm

AD# N1502A67001C AD# N1502A67002C

PASS 6 COL. x 21

All-Natural Meat Market & Seafood Specials

Wild Alaskan Cod Filets

\$4.99 lb.

Boneless Skinless Chicken Breast \$3.99 lb.

Premium Ground Beef

\$3.89 lb.

Angus Sirloin Tip Roast

\$4.19 lb.

Weekly Grocery Coupons

\$1.50 Off

Name Brand Pita Chips

Coupon required. Engires Dens. List details, team and conditions here List details, team and conditions here

Urbana Market 1234 Washington Street Somersville Heights

50¢ Off

Name Brand Canned Beans Coupon required. Engires Doto. Liot details, transcand conditions him.

Urbana Market 1234 Washington Street Someowille Heights

\$1.00 Off

Name Brand Irish Oatmeal Coupon required. Expires Desc. List details, terms and conditions have List details, room and conditions have

Urbana Market 1234 Washington Street Somenwille Heights

\$1.00 Off

Name Brand **Boxed Broths** Coupon required. Engines Curso. Lim details, return and conditions have Limiterals, return and conditions have

Urbana Market 1234 Washington Street

75¢ Off

Name Brand Semolina Pasta Coupon required. Engires Date. Landetale, texas and conditions here. Landetale, texas and conditions here.

Urbana Market 1234 Washington Street Somerwille Heights

\$1.00 Off

Name Brand Whole-Grain Breads Coupon required: Emptire Date: Lite details, remus and conditions here. Lite details, remus and conditions from

Urbana Market 1234 Washington Str Somersville Heights

METRO canada



N1502P68021C-



N1502P68020C-



N1502P68010C*-O





N1502P68019C*-O

N1502P68011C*-O



I Canada N1502P68001C*-O



N1502P68003C*-O



N1502P68002C*-O





Cadeaux pour dire





N1502P68006C*-O



N1502P68007C







N1502P68009C*-O



N1502P68016C*-O



(HAPPY VALENTINE'S DAY!) N1502P68013C*-O



(COME TASTE THE SWEETNESS!) N1502P68014C*-O



(WE'LL HEIP YOU WITH YOUR FINANCES) N1502P68015C*-O







N1502P69012C-







N1502P69003C-

N1502P69002C-

N1502P69011C-









N1502P69009C-

N1502P69006C-

N1502P69007C-

N1502P69001C •







N1502P6900BC-

N1502P69004C-

N1502P69005C-

METRO **s**piritual

MCC KEYWORD HINT: week2

This is your illustration and copy for February 12, 2015.



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AD# N1502A70002C PASS 2 COL. x 525

MCC KEYWORD HINT: week3

This is your illustration and copy for February 19, 2015.



- Children Seven

AD# N1502A70003C PASS 2 COL. x 5.25

MCC KEYWORD HINT: week4

This is your illustration and copy for February 26, 2015.



Christophy Seem

AD# N1502A70004C PASS 2 COL. x 5.25

N1502P70005C*-O N1502P70001C*-O



N1502P70016C*-O



N1502P70014C*-O



N1502P70015C*-O





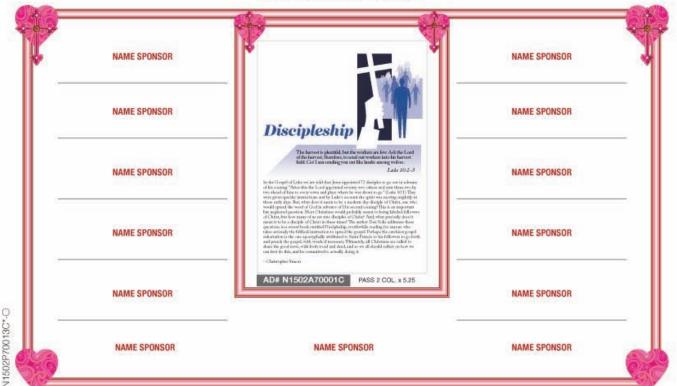
February 18, 2015 N1502P70011C*-O N1502P70012C*-O

N1502P70009C*-O N1502P70010C*-O



MCC KEYWORD HINT: week1

This is your illustration and copy for February 05, 2015.



AD# N1502A70005C PASS 6 COL. x 7

(MCC Images Library / Keyword: "Spanish" / Ad Type pull-down menu: "heading")



(ROMANTIC DINNER FOR TWO) N1502P71009C*-O



(SPRING VACATION) N1502P71005C*-O



(SPRING GARDENING)







(HAPPY PRESIDENTS' DAY!) N1502P71006C*-○



(PRESIDENTS' DAY SALE) N1502P71007C*-O



(MARDI GRAS CELEBRATION) N1502P71001C*-O



(SPRING CLEANING) N1502P71004C*-O



(HAPPY VALENTINE'S DAY!) N1502P71008C*-O

METRO Events

Use special event headings to launch or expand promotional opportunities for your advertisers.

Use them in ads as a springboard to larger promotions, sections or full-page developments.

(MCC Images Library / Keyword: "MetroEvent" / Ad Type pull-down menu: "heading").



N1502P71033C*-O N1502P71034C*-O

National



February 15-21, 2015 N1502P71027C*-O N1502P71028C*-O



N1502P71019C*-O



N1502P71038C*-O N1502P71039C*-O



N1502P71031C*-O N1502P71032C*-O



N1502P71040C*-O



N1502P71015C*-O N1502P71016C*-O



78. 2015 N1502P71029C*-O N1502P71030C*-O



N1502P71035C*-O



N1502P71011C*-O



N1502P71021C*-O



N1502P71020C*-O



N1502P71025C*-O N1502P71026C*-O



N1502P71036C*-O N1502P71037C*-O



N1502P71023C*-O N1502P71024C*-O



N1502P71018C*-O



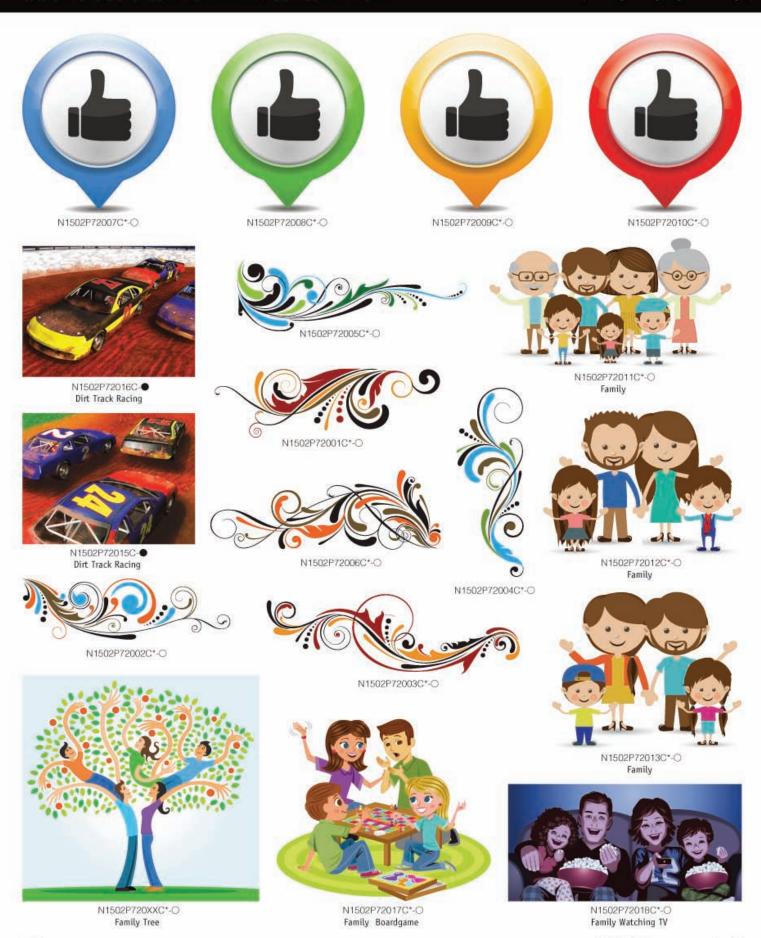
N1502P71022C*-O





N1502P71013C*-O N1502P71014C*-O Thanks to your feedback, we've included a number of customer-requested art, headings, photos and spec ads in our service. Have a request? Share your suggestions by e-mailing us at service@metro-email.com!

(MCC Images Library / Keywords: Art Subject)





Be among the first to experience the intuitive interface of the **NEW** *Metro Creative Connection* (MCC), and explore all the ways its enhanced features will benefit your publication. Whether you are creating a dynamic ad layout or seeking spec ads to present to multiple sales prospects, the new MCC makes it easier than ever to successfully navigate any job at hand. From sales to creative production and beyond, we invite everyone, in every department, to see the difference the new MCC will make in generating new ideas, quality results and better sales!

TEST DRIVE THE NEW MCC NOW...



We've refined our search tools to generate more ideas and targeted results with features like type-ahead keyword suggestions and automatic generation of related content results, as well

as the ability to search images and spec ads simultaneously based on popularity.



Access your latest Metro Service like never before with clickable pages that connect you directly to every idea, image and ad for instant downloading. Highlighted features and

rollover hovers let you easily explore ideas and related links by page or thumbnail.



PP 01-72

METRO NEWSPAPER SERVICE

February MNS offers much to love! Get great topics to sell like Valentine's Day, Presidents' Day, Groundhog Day, Black History Month, Mardi Gras, American Heart Month, and more. Plus, get a fantastic selection of seasonal images, ads, Web ada and ideas in the online MCC Ultraries.



PP. 73-80

MIAD SPEC AD LIBRARY

Smaller-space advertisers are the foundation of your ad sales. Games more first quarter revenue with spec ads for home improvement and real estate advertisers.

Presented in this book and available as an online e-fallion, MIAD Spec Ad Library is your best resource for closing more small-space ad sales.



Issue PP. **81-93**

PP. 81-93

CAMPAIGNS & CLASSIFIED

Keep your first quarter sales humming with retail multiple-ad campaign solling, ready-to-self timely and seasonal auto layouts, recruitment, real estate, self-promo ads and Web ads. Campaigns & Classified is presented quarterly in this book and available as an online e-Edition.

METRO

Metro Creative Graphics, Inc. 519 Eighth Avenue, New York, NY 10018 PRSRT STD US POSTAGE PAID SOUTHERN, MD PERMIT 4205

METRO News

"All the news for you to use ... to Make Money with Metro!" See what's cooking this month in your Metro services, as well as new product and service features you won't want to miss.



MiAD Desktop: Keep the original content in a MiAD layout or change it ... it's your choice! You can even change the type of advertiser to expand your sales possibilities!

MiAD mobile: Take MiAD with you on your iPad for dynamic sales presentations!





Metro interactive Ad Designer: Close More Sales with Spec Ads for Every Prospect

Metro interactive Ad Designer (MiAD®) desktop is a Web-based spec ad system that revolutionizes the sales process. Its intuitive interface enables sales reps to prepare customer-centric spec ads in minutes, dramatically improving the chances of closing a sale, and assists production staff in reducing the time it takes to finish sold ads.

For more information and to see a short MiAD demo video, go to the main MiAD page accessed from the top menu of www.metrocreativeconnection.com.

Just released... MiAD mobile®

This on-the-go app gives media sales reps the ability to instantly customize and show professionally designed print and digital (Web) ad presentations to every advertising prospect right on an iPad.®.

Dowload the app from the Apple store or at miadmobile.com. Then begin your FREE TRIAL so you can see for yourself how easy it is to close more sales. Plus, enjoy the revenue and commission you have already made.





